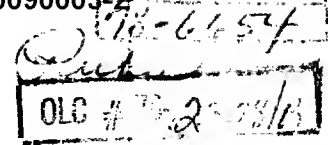




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COMPTROLLER GENERAL OF THE UNITED STATES  
WASHINGTON, D.C. 20548



B-162222

October 31, 1978

The Honorable Stansfield Turner  
Director, Central Intelligence Agency

Dear Admiral Turner:

Enclosed are two copies of our report which finds that an unintended consequence of the export licensing system is to increase uncertainty in export business relationships to the detriment of U.S. exporters.

We believe that the management of export controls should be centralized in the Department of Commerce.

This report includes recommendations to the Congress which affect your agency.

Sincerely yours,

Comptroller General  
of the United States

Enclosures - 2

BY THE COMPTROLLER GENERAL

# Report To The Congress OF THE UNITED STATES

## Administration Of U.S. Export Licensing Should Be Consolidated To Be More Responsive To Industry

Government administration of export licensing is potentially damaging to the export business because management is spread among many agencies. The resulting lack of accountability and the delay and uncertainty in the decisionmaking process can cause exporters to lose sales even if a license is subsequently approved. To increase accountability, export license management responsibility should be concentrated in the Department of Commerce.

An export control policy which balances national security, foreign, and international trade policies should be developed by a high level multiagency committee. The Department of Commerce should apply this control policy in its review of export applications.



ID-78-60

OCTOBER 31 1978

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<b>Remarks:</b> Please make the necessary additional distribution of the attached GAO report and comment to the DDCL re next step, if the recommendations of the report will have an impact on the Agency.			
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